

USDA BROILER MARKET NEWS REPORT

MONDAY, **SEPTEMBER 27, 2004** VOL. 51 NO. 116

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were slightly higher in the Northeast, unchanged in the West, and generally unchanged in the Midwest when compared to a week earlier. Trade sentiment was steady to barely steady at prevailing price levels. Retail and food service demand was fair to moderate, fairly good where feature activity was planned. Supplies were fully adequate for current needs. In the parts structure, movement was light to fair. Breast items were at least adequate to available. Dark meat cuts and wings were sufficient but clearing satisfactorily. In production areas, live supplies were moderate at desirable to heavy, mostly desirable weights.

Final Report of prices negotiated for trucklot sales of ready-to-cook ice-packed broiler/fryers (includes branded product) to be delivered to first receivers at major market centers week of 27-SEP-2004 (cents

| per lb) | US GRADE A | | (| COMPOSIT | E ` |
|----------------|-----------------|------------|--------------|------------|--------------|
| <u>AREAS</u> | MAJORITY | WTD | LOADS | WTD | LOADS |
| | | <u>AVG</u> | | <u>AVG</u> | |
| Boston/New Eng | 59.00-65.00 | 62.29 | 17 | 67.55 | 60 |
| Chicago | 58.00-61.00 | 61.60 | 40 | 64.57 | 75 |
| Ohio Cities | TFEWR | | | 65.18 | 21 |
| Denver | 82.50 | 82.38 | 15 | 81.56 | 18 |
| Detroit | 60.00-62.00 | 61.88 | 16 | 67.60 | 68 |
| Los Angeles | 83.00 | 80.24 | 63 | 74.25 | 153 |
| New York | 61.00-64.00 | 63.26 | 27 | 65.42 | 51 |
| Philadelphia | 61.50-64.00 | 63.08 | 13 | 62.42 | 25 |
| Pittsburgh | 62.00-64.00 | 63.17 | 12 | 68.95 | 58 |
| St. Louis | 60.25-60.50 | 60.41 | 21 | 62.50 | 40 |
| San Francisco | 83.50 | 82.08 | 46 | 86.23 | 73 |

Composite Weighted Average

09/27/04 Change/Last Wk 09/20/04 09/29/03 Loads 642 69.92 .71 69.21

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| <u>REGIONS</u> | <u>MAJORITY</u> | WTD AV | LOADS | |
|------------------------------------|-----------------|--------|--------------|--|
| Eastern | 64.50-66.00 | 65.67 | 32 | |
| Central | 62.00-69.00 | 67.24 | 76 | |
| Western | 54.00-75.00 | 69.03 | 41 | |
| Southeast Area FOB Dock Equivalent | | | | |
| Mississippi | 74 00-77 00 | 75 58 | 81 | |

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 77.25 cents based on icepacked USDA grade "A" sized 2 1/2 to 3 pound birds.

| 1 | | |
|-------------------------|---------------------|-------------------------------|
| | | MONDAY FINAL WTD AVG |
| <u>LOADS</u> | RANGE | FOB DOCK OR EQUIVALENT |
| 1,134 | 58.00-79.25 | 76.06 |
| The Georgia f.o.b. docl | k confirmed final v | veighted average prices on |
| ice packed parts: | WTD AVG | VOLUME |
| <u>ITEM</u> (C | ENTS PER POUND | <u>(000 POUNDS</u> |
| LINE RUN TENDERS | 218.50 | 1,508 |
| BREASTS - B/S | 168.50 | 5,739 |
| BREASTS - WHOLE | 92.00 | 1,759 |
| THIGH MEAT - B/S | 76.00 | 1,124 |
| LEG QUARTERS | 31.00 | 8,209 |
| WINGS | 107.50 | 3,034 |
| THIS INFORMATION IS | SUPPLIED BY TH | HE GEORGIA DEPARTMENT |
| OF AGRICULTURE'S P | OULTRY MARKE | T NEWS SERVICE. |

NORTHEAST REGION BROILER/FRYER Trucklot buying interest on ready-to-cook whole broiler/fryers was noted as fair at best as dealers cautiously assessed the market. Offerings of the 3 pound and lighter birds were in good balance. The 3.5 pound and larger sizes were available and occasionally discounted to clear. Movement through retail and distributive channels was light to fair, best for refill activity. The market tone was mostly steady. In the parts complex, breast items remained available at competitive prices. Dark meat cuts ranged adequate to fully adequate. Wings were clearing satisfactorily.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was steady to about steady. Demand into retail and food service was only fair and generally unaggressive. Supplies of all sizes were fully sufficient to handle trade needs. In the parts structure, movement was generally fair. Breast items were at least adequate to available and remain competitively priced to stimulate additional movement. Dark meat items were at least sufficient. Wings improved and were clearing satisfactorily. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

WESTERN REGION BROILER/FRYERS Final majority prices were unchanged from last Mondays' levels. Trade sentiment was barely steady with trading reported on regular commitments at unchanged prices and new negotiations at unchanged to lower prices. Offerings were adequate overall. Buying activity was generally moderate. Retailer demand was fair to fairly good. Dealers reported satisfactory weekend clearances. Parts trading reported for this weeks' delivery: leg quarters bulk 29.5-32 and 4/10s 31.75-32, leg meat 62-69, thigh meat mainly 72, drumstick bulk generally 32 and 8/5s generally 35, wing 105-111, bone-in breast 85-95 and boneless 122-142. The Los Angeles negotiated WOG weighted average was 57.17 down 1.40 with the volume reported at 29 loads up 4 percent from last week.

MIDWEST REGION BROILER/FRYER Final majority prices were generally unchanged from last Monday's final; Ohio cities TFEWR. Whole broiler/fryer market tone was cautiously steady with a weak undertone. Offerings were mixed on a very light trade call. Retail and food service demand light to mostly moderate, instances fairly good into food service. Floor stocks adequate to ample; weights were desirable. Parts activity was limited with current inventories moderate to heavy. Supplies were sufficient with breast cuts in the longest position. The market tone was steady on wings and dark meat, and barely steady to weak on breast items.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds was mixed but was no better than fair to moderate entering the week. Seller offerings were more than sufficient for current trade needs. Live supplies were mostly moderate; weights were desirable to heavy. Processer schedules were light to moderate. Less than trucklot asking prices were unchanged at 63 to 77 cents. Trade sentiment was mostly steady. In the parts complex, wings were clearing satisfactorily; all other items were at least adequate to available.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDI-ATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM **DFLMARVA** BRANDED U.S. GRADE A

RANGE 62-81 WEIGHTED AVERAGE 66.54 NO. OF BOXES 9.717

*7 of 7 plants reporting.

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was generally fair at best entering the week as dealers limited orders to most immediate needs. Offerings of breast items remained fully sufficient. Drums and thighs were adequate to fully adequate, with the balance of dark meat cuts noted as at least sufficient. Tenderloins were available. Wings were clearing satisfactorily. Movement through retail and distributive channels was light to fair, best for refill business. The market tone was cautious on breast items and tenderloins and mostly steady on the balance.

ICE PACKED BROILER/FRYER PARTS. DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

| CENTS PER POUND | CURRENT | WTD | VOLUME |
|------------------------|-------------|-----------|------------|
| <u>ITEM</u> NEGOTIA | TED TRADING | AVG | /LBS |
| BREAST - B/S | 135 | 139.72 | 492,595 |
| TENDERLOINS | 165 | 169.79 | 28,200 |
| BREAST - WITH RIBS | 78-79 | 87.08 | 102,000 |
| BREAST - LINE RUN | 78 | 79.59 | 123,520 |
| LEGS | 45-46 | 38.99 | 203,242 |
| LEG QUARTERS (BULK) | 30-31 | 32.91 | 300,763 |
| DRUMSTICKS | 30-31 | 32.64 | 156,160 |
| THIGHS | 24-25 | 38.05 | 70,600 |
| B/S THIGHS | 69-70 | 66.80 | 63,520 |
| WINGS (WHOLE) | 100-101 | 109.75 | 128,120 |
| BACKS AND NECKS (STRIF | PED) 10-12 | 11.80 | 24,520 |
| LIVERS (5 POUND TUBS) | 30-35 | 28.92 | 16,760 |
| GIZZARDS (HEARTS) | 55-60 | 63.61 | 21,080 |
| INCLUDES NEW YORK CIT | Y METROPOL | ITAN AREA | . NORTHERN |

NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

- * TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.
- ** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ARKANSAS BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (IN-CLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| <u>ITEM</u> | LBS (00 | 0) RANGE | MAJORITY | WT. AVG |
|---------------------|---------|---------------|-----------------|---------|
| BREAST - B/S | 2,028 | 110.00-212.00 | 130-135 | 134.22 |
| TENDERLOINS | 442 | 158.00-214.00 | 172-180 | 174.40 |
| BREAST - WITH RIBS | 7 | TOO FEW TO RE | EPORT | |
| FRONT HALVES | 7 | TOO FEW TO RE | EPORT | |
| LEGS | 7 | TOO FEW TO RE | EPORT | |
| LEG QUARTERS (BUL | <) 886 | 19.00-30.00 | 26-27 | 26.43 |
| LEG QUARTERS (4/10) | 1,135 | 25.00-31.00 | 27-30 | 27.02 |
| WINGS (WHOLE) | 685 | 70.00-108.00 | - | 102.53 |
| DRUMSTICKS | 7 | TOO FEW TO RE | EPORT | |
| THIGHS | 180 | 20.00-23.00 | 20-21 | 20.89 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| <u>E</u> | STIMATE | <u>ACTUAL</u> | AVG WTS | <u>ACTUAL</u> | <u>AVG WTS</u> |
|---|---|--|--|--|--|
| | (1,000) | (1,000) | | (1,000) | |
| | 09/27 | 09/23 | 09/23 | 09/20 | 09/16 |
| Alabama | 4,126 | 4,028 | 5.33 | 3,789 | 5.24 |
| Arkansas | 5,538 | 5,225 | 5.12 | 5,253 | 5.04 |
| Delmarva | 1,955 | 2,336 | 5.55 | 2,307 | 5.59 |
| KY-LA-TN | 2,126 | 2,002 | 5.03 | 2,006 | 4.68 |
| Mississippi | 3,075 | 3,054 | 5.44 | 3,082 | 4.97 |
| North Caroli | na 2,533 | 2,482 | 6.32 | 2,423 | 6.38 |
| Texas | 2,497 | 2,545 | 5.15 | 2,484 | 5.09 |
| Total | 21,850 | 21,672 | 5.38 | 21,344 | 5.28 |
| Mon | 21,850 (A | A) | | 21,344(| A) |
| Arkansas Delmarva KY-LA-TN Mississippi North Caroli Texas Total | 5,538 1,955 2,126 3,075 na 2,533 2,497 21,850 | 5,225 2,336 2,002 3,054 2,482 2,545 21,672 | 5.12 5.55 5.03 5.44 6.32 5.15 | 5,253 2,307 2,006 3,082 2,423 2,484 21,344 | 5.04 5.59 4.68 4.97 6.38 5.09 5.28 |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 27-Sep 2004 is estimated to be 32,690,000 up 2.06 percent from a week ago, and up 2.5 percent from a year ago.

(last week 32,029,000 last year 31,887,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVA-LENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (IN-CLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| POUNDS | | | | |
|---------------------|--------------|---------------|-----------------|--------|
| <u>ITEM</u> | <u>(000)</u> | RANGE | MAJORITY | AVG |
| BREAST - B/S | 672 | 113.00-200.00 | 120-125 | 126.24 |
| TENDERLOINS | 280 | 125.00-240.00 | - | 167.34 |
| BREAST - LINE RUN | 137 | 82.00-105.00 | 86-90 | 86.39 |
| FRONT HALVES | TO | O FEW TO REPO | ORT | |
| LEGS | 88 | 30.00-51.00 | 33-35 | 35.03 |
| LEG QUARTERS (BULK | () 508 | 23.00-30.00 | 25-26 | 25.59 |
| LEG QUARTERS (4/10) | 1,140 | 24.00-34.00 | - | 26.67 |
| WINGS (WHOLE) | 295 | 92.00-110.00 | 92-95 | 97.15 |
| WINGS (CUT) | 252 | 113.00-119.00 | 115-119 | 117.42 |
| DRUMSTICKS | TO | O FEW TO REPO | ORT | |
| THIGHS | TO | O FEW TO REPO | ORT | |
| B/S THIGHS | TO | O FEW TO REPO | ORT | |
| ******** | ****** | ***** | ****** | ***** |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS

TRADING FOR SEPTEMBER 27, 2004 — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 36.00 - 42.50 | 38.80 | 39.57 |

The Index is intended solely as an indicator of values for commoditytype product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN MO, NE, ND, OH, SD, AND WI WEEK OF 27-SEP-2004 TO 01-OCT-2004

| CENTS PER POUND | Price Per Lb. | Mostly |
|----------------------------|-----------------|-----------------|
| BREAST - B/S | 122.00 - 149.00 | 135.00 - 144.00 |
| BREAST - LINE RUN | 73.00 - 100.00 | 76.00 - 86.00 |
| LEGS | 39.00 - 44.00 | - |
| LEG QUARTERS (BULK) | 27.00 - 39.00 | 27.00 - 30.00 |
| DRUMSTICKS | 30.00 - 39.00 | - |
| THIGHS | 23.00 - 42.00 | - |
| WINGS (WHOLE) | 95.00 - 115.00 | 102.00 - 105.00 |
| BACKS AND NECKS (STRIPPED) | 12.00 - 23.00 | - |
| LIVERS` | 25.00 - 35.00 | - |
| GIZZARDS (HEARTS) | 35.00 - 45.00 | - |
| SOLITHERN CALIFORNIA (LA A | AREA) PROCESSED | POUI TRY |

DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|-------------------------------------|---------------|
| WOGS 2# & UP - WHOLE | 97.75-101.75 |
| WOGS 2# & LIP - CLIT LIP 8&9 PIECES | 101 25-105 25 |

FROZEN HENS 5# & UP

FROZEN DUCKS

FROZEN SQUABS 600

| DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L | | |
|--|------------------|-------|
| | FRESH FRYERS | 97-99 |
| | ROASTERS 4# & UP | 107 |
| | HENS UNDER 5# | |
| | HENS OVER 5# | 73 |
| | DUCKS | |

175-188

RABBITS-WHOLE

RABBITS-CUT UP

SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | | RANGE |
|------------------|----------|--------------|
| FRESH FRYERS | DRY PACK | 110 |
| | ICE PACK | 105-106 |
| ROASTERS 4# & UP | DRY PACK | 111 |
| | ICE PACK | 108-111 |
| HENS OVER 5# | DRY PACK | 93-95 |
| ICE PACK | | 01-03 |

DUCKS

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

SEPTEMBER 24, 2004

- PRICES -**CHICKEN** VOLUME —

(Cents per Pound)

FAT

FROZEN TOTAL EXPORT CONTENT **FRESH**

15% OR LESS

RANGE

WTD AVERAGE

CHICKEN, WITH SKIN ADDED

PRICES -VOLUME —

(Cents per Pound)

FAT

CONTENT **FROZEN** FRESH TOTAL **EXPORT** 15% OR LESS RANGE 16.25-18.50 20.00-22.00 1.020.000 580,000 WTD AVERAGE 17.29 21.27 15-20% RANGE 17.00-21.00 17.00-19.00 1.996.000 1.196.000 WTD AVERAGE 18.43 18.23 20% OR MORE 320,000

RANGE 17.50 WTD AVERAGE 17.50

* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

SOUTHEAST HEAVY LIVE HEN Majority prices were unchanged when compared to a week earlier. Demand was mostly moderate for at least adequate offerings. Processing schedules were noted as mostly normal. Sales of finished product were clearing satisfactorily. The undertone was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 27-SEP-04 **RANGE MAJORITY WTD AVG**

AT FARM BUYER LOADING 8.25-15 10.25-12 11.20 AT FARM PRODUCER LOADING TOO FEW TO REPORT **FOB PLANT** TOO FEW TO REPORT

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

SEPTEMBER 24, 2004

- PRICES **CHICKEN** – VOLUME —

(Cents per Pound)

FAT

CONTENT **FROZEN TOTAL FRESH EXPORT**

15% OR LESS

RANGE

WTD AVERAGE CHICKEN, WITH SKIN ADDED

> PRICES -VOLUME —

(Cents per Pound)

FAT FRESH CONTENT **FROZEN** TOTAL **EXPORT** 15% OR LESS **RANGE** 15.00-19.00 61.200 WTD AVERAGE 16.33 15-20% RANGE 11.50-18.00 1.468.800 244.800 WTD AVERAGE 13.47 20% OR MORE RANGE WTD AVERAGE

* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTH CENTRAL HEAVY LIVE HEN Trading levels were generally unchanged compared to the past week. Demand was moderate for adequate offerings of spent hens. Finished sales were fair. Schedules were normal. Trade sentiment was generally steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLAUGH-TER THE WEEK OF 27-SEP-04

RANGE MAJORITY WTD AVG AT FARM BUYER LOADING 6.75-15 9.75-10.25 10.20

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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